

Outbound Sales Representative (Remote, Flexible Hours, Contract-to-Hire)

Company: Soma Marketing – somamrktg.com

Location: Remote

Hours: Flexible, ~5 hours/week

Compensation: 100% Commission-Based with Tiered Increases Every 6 Months

Job Type: Contract-to-Hire

About Soma Marketing:

Soma Marketing is a boutique agency dedicated to helping small businesses with limited budgets grow through smart brand development, digital advertising, and ecommerce solutions. We work closely with entrepreneurs and creative founders who want impactful results without big overhead. We believe small teams can achieve big things — and we provide the support to make it happen.

Why This Role Is Perfect for Side Hustlers & Those Needing Flexibility:

- Work roughly 5 hours a week — ideal if you're juggling multiple gigs or want extra income on your own schedule.
 - Fully remote role with flexible hours, letting you fit this job around your life.
 - Commission-based pay with tiered increases every 6 months, so your earning potential grows with your success.
 - Contract-to-hire opportunity if you want to transition to part-time or full-time later on.
-

Position Overview:

We're seeking a motivated, self-driven Outbound Sales Representative to join our team. You'll spend a few hours each week reaching out to small business owners, generating leads, and setting appointments for discovery calls. Your goal is to connect the right clients with Soma's affordable, high-value marketing services.

This role is commission-only, with performance-based tiered increases every 6 months — plus the potential to convert to a salaried role in 6–12 months.

What You'll Do:

- Prospect and connect with small business owners by phone, email, and social media
- Qualify leads and schedule consultation calls for our team
- Clearly explain Soma's unique approach and budget-friendly services
- Track outreach, leads, and conversions in CRM tools
- Collaborate with the team to refine messaging and outreach

What We're Looking For:

- Interest or experience in outbound sales or lead generation, especially in digital marketing or agency sales (a bonus!)
- Passion for helping small businesses grow on limited budgets
- Strong communication skills with a consultative, confident sales style
- Self-starter mindset thriving in a remote, flexible-hours setup
- Organized, coachable, and motivated by commission-based pay

Compensation & Growth Path:

- 100% commission: earn 15–20% per contract closed
 - Tiered commission increases every 6 months based on your sales results, up to 25% per contract for top performers
 - Optional transition to part-time or full-time salaried role after 12 months
-

Perks of Working with Soma Marketing:

- Fully remote, flexible hours (~5 hours/week)
 - Meaningful work helping real small businesses succeed
 - High earning potential with commission escalators
 - Supportive, creative, and driven team environment
-

To Apply:

Send your resume to **hello@einnim.com**. Tell us why you're passionate about helping small businesses and what makes you a great salesperson.

Reminder: This job is ideal for candidates who are looking for extra side hustle cash and want a flexible, part-time opportunity.